
Launch

The Prosperity Plan

Goal Setting

Goal Setting is a very important part of building your business.
When we write down our goals, our actions become more focused. A helpful tip to remember whenever you are writing your goals is to make sure that they are **SMART GOALS – S.M.A.R.T.**

SPECIFIC : I will talk to 25 people this week.

MEASURABLE: You must be able to determine when you have obtained your goal.

AGREED UPON: Make sure that you show your goals to your sponsor or upline leader who will support you in your efforts.

REALISTIC: Make sure your goals are within reach, so you can feel the satisfaction of reaching them. But make sure that you are still shooting high enough to challenge yourself.

Time Table: Make sure that you set a date for when your goals will be accomplished.
If you set S.M.A.R.T. goals, your opportunity for success is much higher!

Consider this: Without goals,you can never fulfill your potential.

We are engineered for success, but programmed for failure.

We must re-program our subconscious and conscious mind.

1 WHY

YOUR WHY IS EVERYTHING!

WILLPOWER VS **WHY**POWER

Your WHY is your success driver.

PRO TIP
The greatest networkers in the world simply tell stories! They reference tools and print material regarding the details of products, compensation plans, events, etc

"People don't buy what you do; they buy why you do it. And what you do simply proves what you believe."
– Simon Sinek

IDENTIFY & DEVELOP YOUR "WHY"

What's your reason for pursuing this opportunity?

Launch Your Success

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Belief
In Product

+ Action
- ✓ Enroll 15
- ✓ Launch 3 Builders

= Results

TM

LAUNCH YOURSELF TO TM

Team Manager =2500 DV

Sr.TM

YOU LAUNCH YOUR 3 BUILDERS TO TM

Sr. Team Manager = 4000 DV

P	I	P	E	S

PREPARE
- Fuel Your Launch
- Schedule Your Success
- Refine Names List

INVITE
- Connect & Share Naturally
- Invite 45+ to Learn More

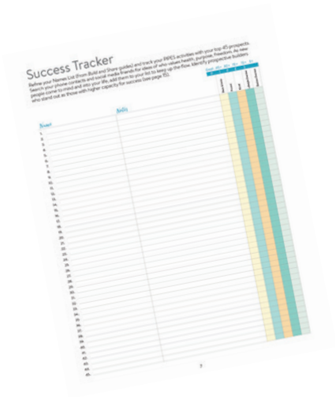
2 Weeks Pre-Launch

PRESENT
- Present to 30+
- Book Classes from Classes

ENROLL
- Enroll 15+
- Do Lifestyle Overviews

SUPPORT
- Member Follow-up
- Find Your Builders

Launch Month



Success Tracker

sharing COMES NATURALLY

When you experience something wonderful that has made a difference in your own life, you naturally want to share it with those you care about!

Why share **Healy?**

☐ EMPOWER OTHERS	☐ EARN BONUSES	☐ CREATE INCOME
Seek to serve, then others will naturally want what you have to offer. Introduce your friends and family to Healy World.	**Free Resonance Team Bonuses**	Create income and build a financial pipeline as you share Healy World and change lives.

HOST CLASSES OR ONE-ON-ONES

Who's Lives ***do you want to change?*** (Check the best option)

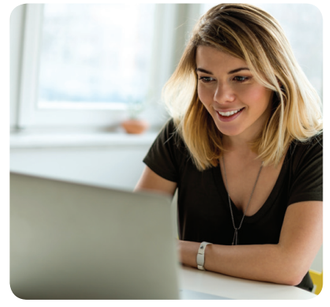
WHO	1 ON 1	CLASS	WHO	1 ON 1	CLASS
1			11		
2			12		
3			13		
4			14		
5			15		
6			16		
7			17		
8			18		
9			19		
10			20		

Share Your Story

Your 2 minute commercial

Share an Experience

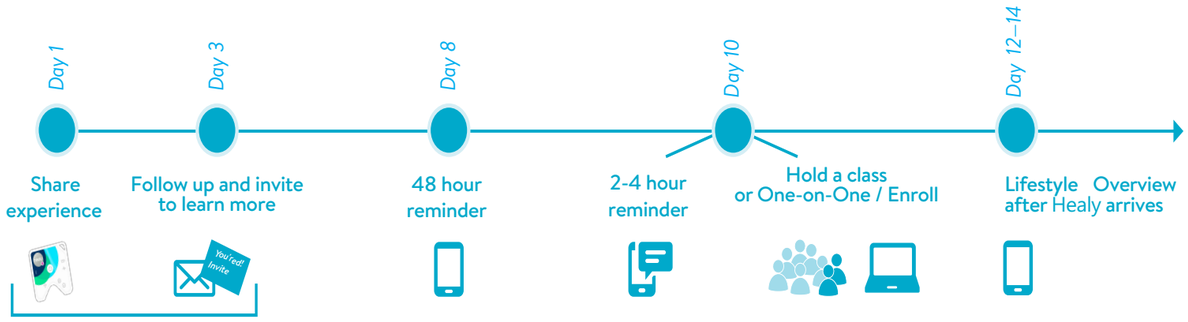
Share Online



When sharing Online, Social Media, Zoom,Webinars) reference body systems instead of health issues or disease claims.

WHERE AND WHEN TO SHARE

Ideal Timeline



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change MORE LIVES

Fuel Your Launch

FAST START First 30 Days & First 2 Full Months

Set Goals and Take Action

Goal to Reach **TM** (Circle One)

30 days *ideal* | 60 days *target* | 90 days *average*

90-Day Goal

$_____/mo.

_____

Rank

1 Year Goal

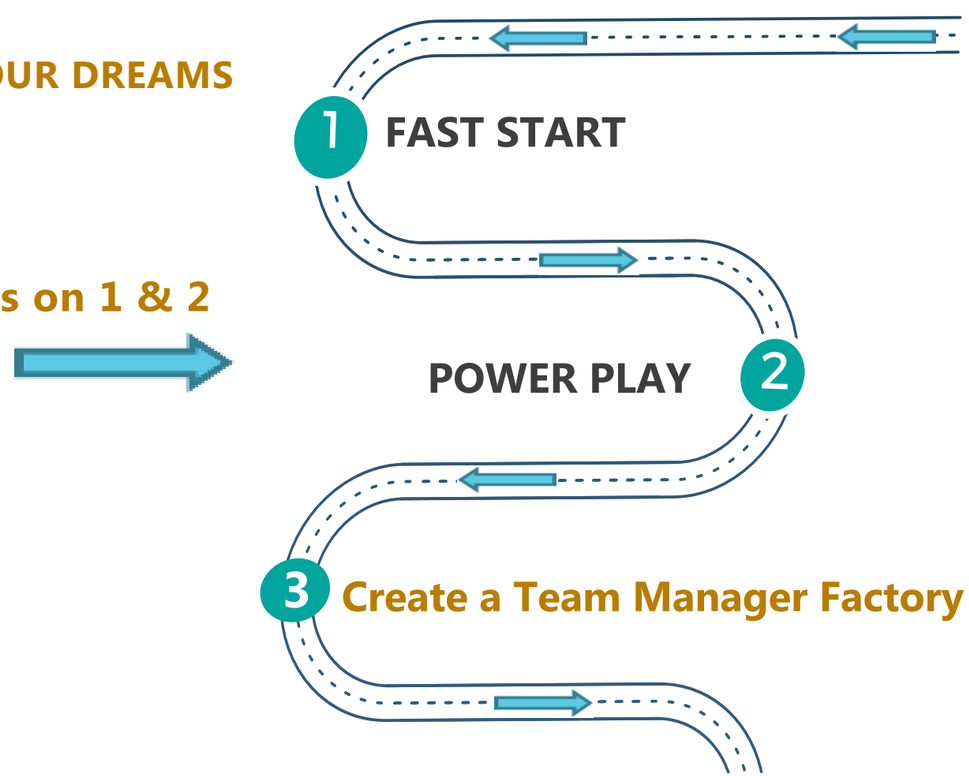
$_____/mo.

_____

Rank

- ✓ **SUCCESS BEGINS WITH YOU**
- ✓ **SHARING CHANGES LIVES**
- ✓ **BUILD YOUR DREAMS**

Focus on 1 & 2



a)Your Bonus selling 2 HEALY RESONANCE first 30 days **$236**

b)2 Qualified Device Sales After TM qualified within 1st 60 days

~ Free Resonance

Part 2 *Matching Advancement Bonus **$236**

(*Rank to Team Manager in first 60 days & Duplicate what you did with your personals to qualify for the Fast Start)

*Team Manager = 2,500 OV

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Success is Scheduled

how Class, One-On-One, or 3-Way Call Webinar, Video, or Social Media

Launch Essentials:

1. **INVITE**
2. **TEACH**
3. **FOLLOW-UP**
4. **LAUNCH & SUPPORT**

Launch Month: 15 enrollments x 200 PV avg. enrollment = **2,500 DV Team Manager.**

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
		w/Marcia				
			7 pm class			3 pm 1:1 Elena 4 pm 1:1 James
		6 pm Natural Solutions Class		Noon: Mini Class @ Juice Bar		
	12 pm 1:1 w/Karl					

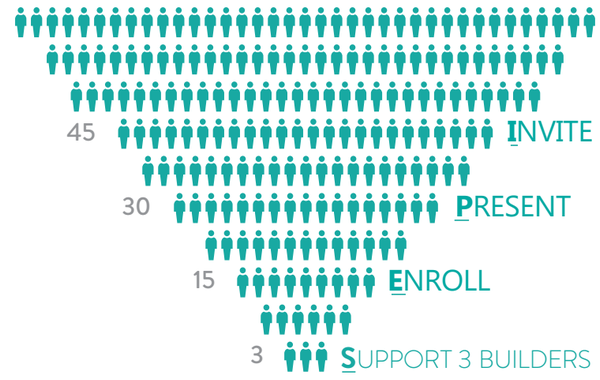
"Don't judge each day by the harvest you reap, but by the seeds that you plant.
–Robert Louis Stevenson

DURING YOUR LAUNCH MONTH:

1. INVITE 45 PEOPLE

2. Schedule 3 classes or 15 one-on-ones (or combination)
3. Set time to invest in your business
4. Ask yourself and schedule:
   - Who needs a intro to **Healy**?
   - Who needs a follow-up to enroll?
   - Who needs a Lifestyle Overview?
   - Who needs a Business Overview?
   - Who is ready to host a class?

REFINE YOUR PROSPECTS



TIPS

Be authentically you and naturally share your experiences to expose others to the possibilities.

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Success Tracker

Refine your Names List and track your PIPES activities with your top 45 prospects. Search your phone contacts and social media friends for ideas of who values health, purpose, and freedom. As new people come to mind and into your life, add them to your list to keep up the flow. Identify prospective builders who stand out as those with higher capacity for success.

		Goal: 45+	30+	15+	15+	3+
		P	I	P	E	S	
			Share & Invite	Present	Enroll	Lifestyle Overview	Business Overview
Name	Notes						
1.							
2.							
3.							
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45.							

Lifestyle Overview

Seek to serve the needs of your enrollees and earn the right to keep them as customers

PURPOSE OF LIFESTYLE OVERVIEW

Help EVERY new member:

- Use the products they have
- Set up a Daily Wellness Plan
- Maximize their membership through Subscriptions
- Connect to resources
- Invite to change lives

LIFESTYLE OVERVIEW CHECKLIST

☑ Schedule Lifestyle Overview shortly after their Healy is expected to arrive

The fortune is in the follow-up

1 Introduce Lifestyle

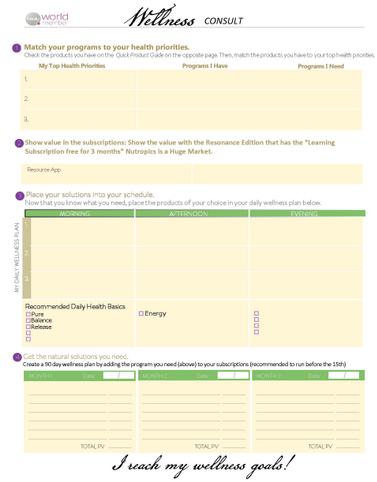
- ☑ Have them rate themselves
- ☑ Expose them to the **Healy World** lifestyle
- ☑ Invite them to create their wish list

2 Wellness Consult

- ☑ Complete the Wellness Consult
- ☑ Brainstorm their 90-day plan
- ☑ Teach them about Subscriptions and the Healy Coil
- ☑ Help them set up their first Subscription

3 Connect to Education & Community

- ☑ Recommend your favorite reference guide and program
- ☑ Introduce tools to learn how subscriptions support their 90-day goals
- ☑ Connect 2-3 times in their first month; continue to check-in periodically


Wellness CONSULT

Match your programs to your health priorities.
Check the products you have on the Quick Product Guide on the opposite page. Then, match the products you have to your top health priorities.

My Top Health Priorities	Programs I Have	Programs I Need
1.		
2.		
3.		

Show value in the subscriptions: Show the value with the Resonance Edition that has the "Learning Subscription free for 3 months" Nutropics is a Huge Market.

Resource App

Place your solutions into your schedule.
Now that you know what you need, place the products of your choice in your daily wellness plan below.

MY DAILY WELLNESS PLAN

	MORNING	AFTERNOON	EVENING
1.			
2.			
3.			

Recommended Daily Health Basics
☐ Pure
☐ Balance
☐ Release

☐ Energy

Get the natural solutions you need.
Create a 90-day wellness plan by adding the program you need (above) to your subscriptions (recommended to run before the 15th)

MONTH 1 Date: ___ / ___	MONTH 2 Date: ___ / ___	MONTH 3 Date: ___ / ___
TOTAL PV _____	TOTAL PV _____	TOTAL PV _____

I reach my wellness goals!

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Wellness CONSULT

1 Match your programs to your health priorities.

Check the products you have on the *Quick Product Guide* on the opposite page. Then, match the products you have to your top health priorities.

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2.		
3.		

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3 Place your solutions into your schedule.

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MY DAILY WELLNESS PLAN

	MORNING	AFTERNOON	EVENING
1.			
2.			
3.			
	Recommended Daily Health Basics ☐ Pure ☐ Balance ☐ Release ☐ ☐	☐ Energy	☐ ☐ ☐ ☐

3 Get the natural solutions you need.

Create a 90 day wellness plan by adding the program you need (above) to your subscriptions (recommended to run before the 15th)

MONTH 1 Date: /	MONTH 2 Date: /	MONTH 3 Date: /
TOTAL PV	TOTAL PV	TOTAL PV

I reach my wellness goals!

"In order to influence someone, you need to know what already influences them." – Tony Robbins

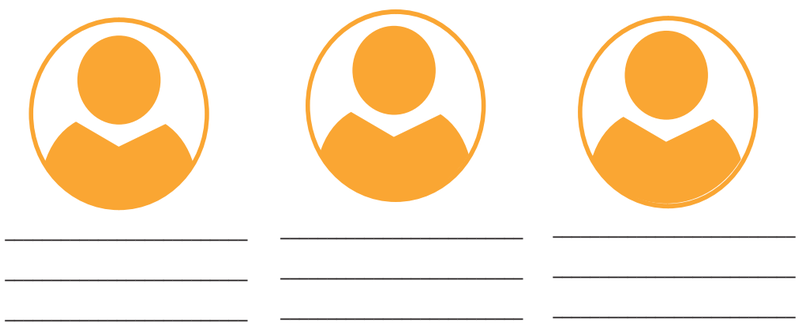
Find Your Builders

WHERE DO I FIND THEM?

WHO DO YOU KNOW WHO IS...

- Relationship-oriented or influential
- Open to or lives a natural, healthy, active lifestyle
- Goal-oriented, self-motivated, ambitious
- Positive, passionate, inspiring
- Entrepreneurial, experienced in sales
- In a phase of life that supports building a business
- Looking for improved finances or better future

Go to your Success Tracker. Rate your prospects by placing tally marks for each quality listed above. Jot down names with most tally marks above.



WHAT TO PRESENT

Step 1: Present in one-on-one or group settings
Step 2: Invite your qualified prospects to become business partners
Step 3: Get new builders started with the 3 Steps

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3 Steps:

1) **Live the Healy Lifestyle**
2) **Share Healy**
3) **Launch Your Business**

Committed & Capable Builders

Committed = Completes 3 Steps

Capable = Enrolls someone on their own in first 14 days of committing to

WHAT TO DO NEXT

Provide a Launch Overview for each of your new builders, sharing how this proven path sets them up for long-term success. Invite them to prepare to invite prior to their launch month.

Weekly Success Check-ins ensure:

- Steps of success are measured
- They feel connected and supported
- You consistently know how to best support

As you continue to enroll, consider placing some of your enrollments under committed builders who actively enroll and support their team.

Ultimately, supporting them in reaching their goals helps you reach yours.

WEEK _____ Focus: **Expose 3 people a day for a total of 21 for the week**

To increase your results, turn up the flow!

PRIORITY TO DOS		
KEY ROLE/PROJECT		
•	•	•
•	•	•
•	•	•

	Sunday	Monday	Tuesday
TOP PRIORITIES»	• • •	• • •	• • •
APPOINTMENTS»	Morning	4._____ 5._____ 6._____	7._____ 8._____ 9._____
NOTES »	Afternoon		
	Evening 1._____ 2._____ 3._____		
5 PIPES A DAY			
PREPARE • Set goals, plan, strategize • Do daily personal development • Get training • Receive mentoring	#	#	#
INVITE • Share **product** or opportunity • Invite to learn more • Remind guests to attend	#	#	#
PRESENT • Present products or opportunity • Attend a presentation with guests	#	#	#
ENROLL • Enroll new **Promoters** • Enroll in **Sweet-ship** • Commit to share & host a **party** • Commit to build	#	#	#
SUPPORT • Launch builders • Promote & support events • Train & mentor builders • Recognize success • Nurture relationships	#	#	#
DAILY TOTAL	#	#	#

Personal Goal: _____ Business Goal: _____

PRIORITY TO DOS			
•	•	•	•
•	•	•	•
•	•	•	•
Wednesday	**Thursday**	**Friday**	**Saturday**
•	•	•	•
•	•	•	•
•	•	•	•
10._____	13._____	16._____	19._____
11._____	14._____	17._____	20._____
12._____	15._____	18._____	21._____
#	#	#	#
#	#	#	#
#	#	#	#
#	#	#	#
#	#	#	#
#	#	#	#
			WEEK TOTAL

24/7 ACCONTABILITY TRACKING SHEET

Start Date:_____ Victory!_____

PRINT NAME	✓ Show The Plan	✓ Share The Product	✓ Connect To Leader/ System	Notes	Phone or Email
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					

SHOW ~ SHARE~ CONNECT with 24 prospects in 7 days